



THE RAINES GROUP



RAINES REVIEW

A REPUTATION FOR RESULTS AND EXCEPTIONAL SERVICE

SPRING 2009

Dear Friends,

One quarter of 2009 is already behind us and I am reflecting on the passage of time and how fleeting it is. Sandy and I moved to Columbus in 1998 with Laura in first grade and Nathan in kindergarten. Laura is now a senior at the Columbus School for Girls and in the throes of college applications. Nathan is a sophomore at The Metro School on the OSU campus. When I left my last corporate position at The Limited to spend more time with Sandy and our children, I was told that time would pass quickly and the kids would be off on their own before I knew it. I had no idea just how quickly time would pass.

We are all given a finite amount of time in life and how we choose to spend it is an individual decision. Are you spending your time in ways that match your priorities in life? That is a profound question that each of us might consider reflecting on.

For my part, I am seeing my life divided into thirds. I spent the first third getting my education through graduate school with some initial professional experiences and a great deal of traveling to the far corners of the globe. The second third was spent applying my training in four different industries and starting, building, and establishing a successful and sustainable business with my wife and business partner, Sandy Raines.

What will the last third hold? I hope to have a more balanced work and personal life and give more to the community. I would also like to spend more time with Sandy and the kids before Laura and Nathan are off establishing themselves in their own professional careers.

I would ask each of you to consider the choices that you are making with your own use of time, no matter which third of life you might be in. Those choices are ultimately the cornerstones of the life that you create and live. Those choices will also be the way you are remembered. Make the choices that align with your values — you will never regret it.

Warmly,

Ron Cadieux
Managing Partner, The Raines Group

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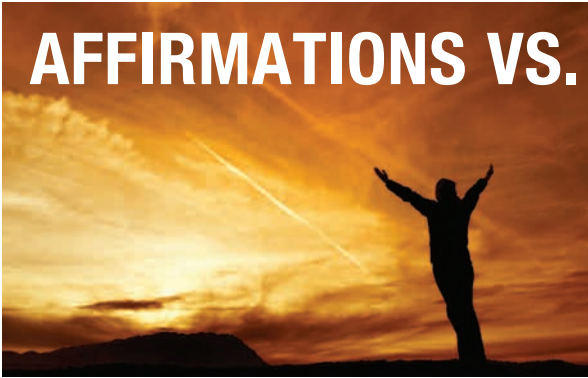
USE OUR TRUCK FOR FREE!

We are happy to provide our valued clients, neighbors, and community organizations free use of this truck for local moves and errands. All you pay for is the gas!

For more information, please call our toll-free hotline at 1-800-498-1480, code 3169.

*Valid Driver's License, Proof of Insurance, and \$50 refundable security deposit required

AFFIRMATIONS VS. ADVERSITY



In your personal and/or professional life, when faced with adversity, do you buckle beneath the weight of it all? Ask “Why me?” Wonder when you’re going to get your lucky break? Or do you forge

ahead, accepting the circumstances and trying to make the best of a bad situation?

According to life and wellness coach Andrea Gaines (www.andrea-gaines.com), your mental and emotional responses to what you’re going through are the reason you either suffer or find peace. Whatever we focus on expands, says Gaines, whether it’s negative or positive. This is good news because once you become aware that you’re focusing on negativity, you can change it with affirmations.

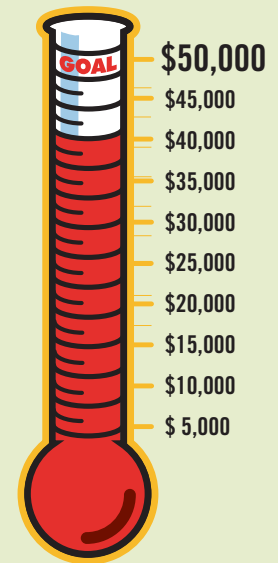
Practice using affirmations by beginning with a minor incident that displeased you. For instance, perhaps you meant to bring up some point in a meeting and didn’t. Instead of putting yourself down, reframe your thoughts in a positive way. Rather than saying “I was terrible in that meeting,” tell yourself, “I learned a lot in that situation and will handle it differently next time.” Or when a family member or friend offends you, don’t say to yourself, “He’s such a jerk. I can’t believe he said that.” Instead, focus on a more positive notion: “I am choosing not to take what he said personally.”

With practice, you’ll learn to expand your mind with uplifting thoughts that permit you to endure adversity without letting it get the best of you.

GIVING BACK

We believe that the best way to keep our community strong, vibrant, and growing is by supporting community endeavors.

In our efforts to work hand-in-hand with children, families, and the community, The Raines Group has committed to donating \$50,000 over five years to the New Albany Performing Arts Center. We’ve met our donation goal for four years running and we need your help to keep on track! Call today to see how you can help!



TRIVIA QUESTION

What kitchen invention took the top prize at the 1893 Chicago World’s Fair?

The first five people to contact us with the correct answer will win a \$5 Starbucks gift card!

Contact us at 614-418-7417 or TRGfrontdesk@realliving.com

GOOD LUCK!

MEET OUR TEAM

WE’RE PLEASED TO INTRODUCE YOU TO OUR TEAM!
Look for new profiles in each issue of our newsletter, or visit www.TheRainesGroup.com to learn more.



STEPHANIE RODRIGUEZ ■ General Manager

Stephanie Rodriguez is a life-long resident of Central Ohio and currently resides in Reynoldsburg. Stephanie’s education includes an Associate Degree in Real Estate from Columbus State and B.S. in Business Administration from Ohio Dominican University. After joining The Raines Group at its conception in 1998, Stephanie went on to obtain her Ohio real estate license in 1999 and her broker’s license in 2007. As General Manager for The Raines Group, Stephanie enjoys helping people meet their goals by exceeding expectations, delivering world class service, and providing operational excellence. For balance, she enjoys international travel, working out, and cheering on the Buckeyes.

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ERIN WILLIAMS ■ Director of Operations

Erin Williams was raised in Central Ohio and currently resides in New Albany. Erin attended Hondros College where she obtained her Ohio real estate license in 2007. She joined The Raines Group in 2004 and gained experience in several positions on the team including Marketing Assistant, Client Service Assistant, and Marketing Manager, prior to becoming Director of Operations. In her current role, Erin most enjoys the challenges that the real estate industry brings each day and the opportunity to help people fulfill their real estate dreams. In her spare time, Erin enjoys watching the Columbus Blue Jackets, dining at the latest hot spots, and walking her dog, Madison.

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HAPPINESS IS A GIFT

What is the path to true happiness? How far must you go to find happiness?

You need not go very far at all. For happiness is always inside you, ready whenever you are.

No object, no person, no circumstance will make you happy. You are always happy when you decide to be.

The good things in life do not cause happiness. It is precisely the other way around.

Allow happiness to flow out from you, and the good things

in life will surround you and fill your world.

Choose to be happy, with no conditions imposed upon that happiness, and you'll create the ideal conditions for your life.

Happiness is a beautiful gift you can give yourself no matter what. Give it freely and it will change your world.

— RALPH MARSTON



THANKS FOR YOUR GENEROSITY!



A heartfelt **THANK YOU** goes out to each and every one of you who kindly donated a new toy or non-perishable food item at our first annual Food & Toy Drive in December.

Thanks to your generosity, we were able to make a sizeable donation to The Salvation Army and help families in Greater Columbus.

Again, a **BIG** thanks to all who donated this year!

Do You Know Your Neighbors?

The other evening we had a knock at the door. It was a new neighbor who introduced himself and his boys to us. He also invited us to a block party as a way to acquaint himself with the people in the neighborhood as well as celebrate the first anniversary of his two foster sons coming to live with him.

We've lived here almost six years and no one has ever come to introduce themselves. I suppose we should have taken it on to introduce ourselves to people moving in, but we haven't.

Taking the action our new neighbor did last night was most likely an uncomfortable thing for him to do. I have an idea his two sons (11 and 14) weren't too gung-ho about it either—at least at first.

It made me stop and think. I've spent the last seven-and-half years building a worldwide community of people who want to operate at their best, and it took the initiative of a young man and his foster sons to

show me how I could pay better attention to my own community.

We have many local friends—good friends—but I have to admit that I haven't usually been the one to make the overture of friendship in my own neighborhood. In fact we have more friends in our marina than we do in our development.

This experience reminded me of one of my favorite quotes written by a monk in 1100: "When I was a young man, I wanted to change the world. I found it was difficult to change the world, so I tried to change my nation. When I found I couldn't change the nation, I began to focus on my town. I couldn't change the town and as an older man, I tried to change my family.

Now, as an old man, I realize the only thing I can change is myself, and suddenly I realize that if long ago I had changed myself, I could have made an impact on my family. My family and I could have made an impact on our town. Their impact could have



changed the nation and I could indeed have changed the world."

For those of us who want to make a difference in the world, it's important we remember what Bucky Fuller said, "Think globally, but act locally."

For me, I'm going to make it a point to meet more of my neighbors—starting now.

Author Michael Angier, founder of SuccessNet.org, recently released the New SuccessNet Resource Book—the Top Must-Have Tools, Products, Services and Resources for Running Your Business Effectively.

This \$27 eBook can be yours now at no-cost. And most of the over 100 resources are FREE to access and use. Order at no-cost from <http://SuccessNet.org/resources/>

Primary website: <http://SuccessNet.org>

We Get Results. Period.

The Raines Group proved once again that we know how to get results, even in this challenging market!

IN 2008, WE WERE THE #1 REAL ESTATE TEAM*

... for most units sold in:

- New Albany's Plain Local School District
- City of Gahanna
- New Albany Country Club
- Hampsted Village, Hampsted Heath, and Hampsted Green (combined)
- Harrison Pond

... for highest sales volume in:

- Franklin County
- Village of New Albany
- City of Gahanna

... at Real Living HER Brokerage in:

- closed sides
- closed volume
- production

CONTACT THE RAINES GROUP TODAY!

If you're ready for real results, we can help you.

Visit us at www.TheRainesGroup.com or call **614-418-7417**.

* All data is based on information supplied by the CBR MLS system from 1/1/08-12/31/08 and may not reflect all activity in the real estate market. Brokerage data is supplied by Real Living HER. If your property is currently listed with another REALTOR® please pardon our proactive marketing approach. It is not our intention to solicit the offerings of other REALTORS®.

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